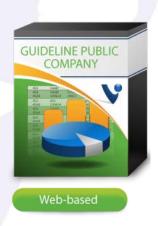
Guideline Public Company

Sample Report





800.825.8763 | 719.548.4900 FAX: 719.548.4479

> sales@valusource.com www.valusource.com

Guideline Public Company Database

The Guideline Public Company Database is ValuSource's solution to the appraiser's challenges of finding public company data that is complete and provided in a standard financial format AND selecting appropriate comparable companies. The Database deals with the first challenge by providing a quick and straight-forward search mechanism.



As the image above demonstrates, public company data can be searched for using stock market ticker codes, SIC and NAICS codes, company names, operating revenue, revenue growth (%), income growth (%), the valuation date and the location of the company.

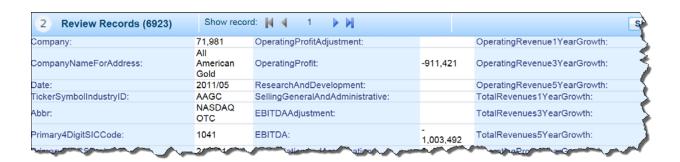
After the appraiser enters search criteria, the matching companies are listed, with the values for the search criteria.

2 Revie	w Records (6923)	Sort by: Tic	ker		• low
Ticker	Company		SIC	NAICS	Ass
AAGC	All American Gold		1041	212221	\$
ABAX	Abaxis	_	2835	325413	188

To see the detailed data on any of the searched company, the appraiser clicks on the



desired company, and clicks on the **Income** Show Detail button, at which point the Database application displays the data on the company.

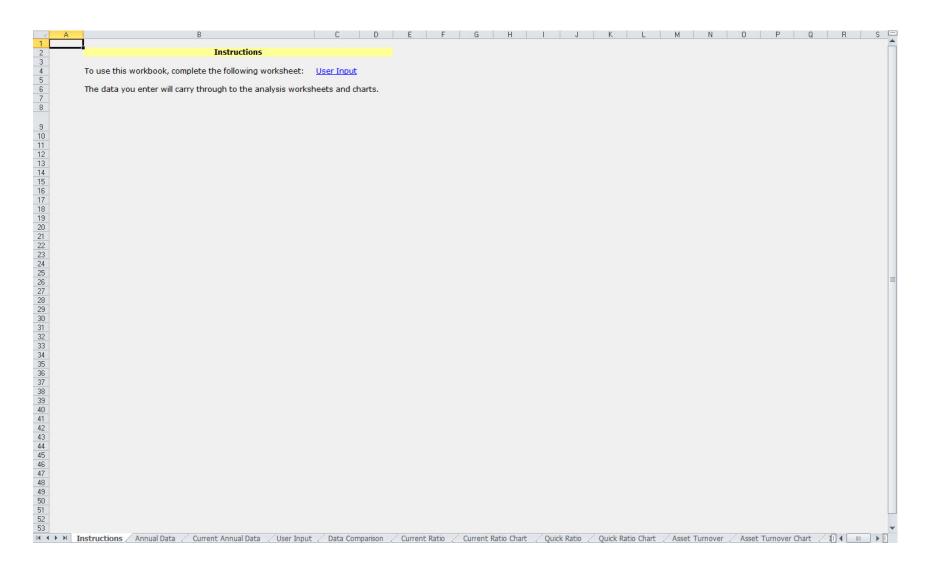


After reviewing data on the companies, refining the search criteria and finding a set of companies to analyze in detail, the appraiser simply clicks on the Database Export button, and the companies on the search results page are downloaded in Excel format.

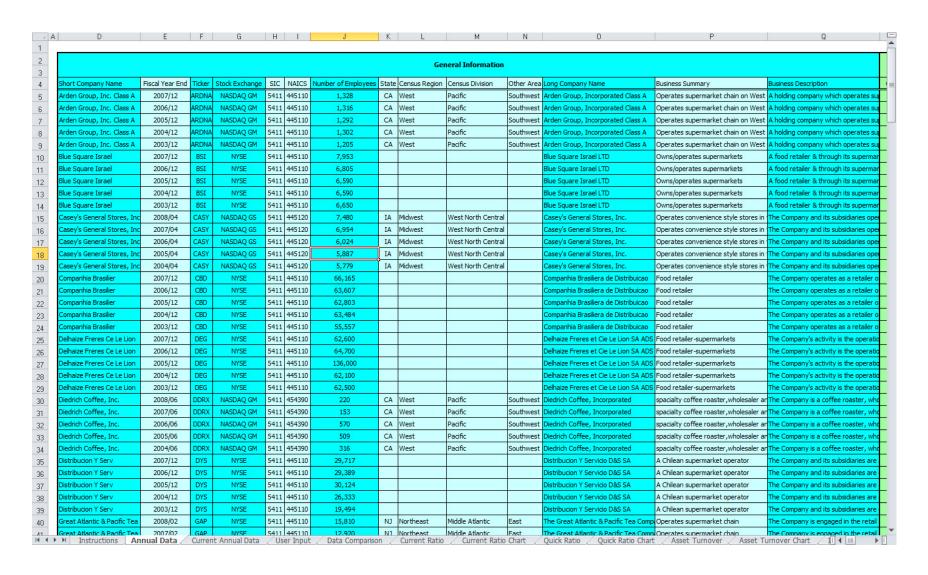
One of the Database's strongest features now comes into play. As can be seen from the following pages, the downloaded workbook – the Guideline Analyzer - contains a powerful set of analytical tools that allows the appraiser to see the selected company data compared to the subject company data (easily entered into one tab of the workbook) both in data and chart views, making it much easier and faster to select appropriate companies for the Guideline Company Method. For those who prefer to perform their own analysis, the data can be exported into a simple Excel workbook.

As a web-based application, the Guideline Public Company Database is always current and always available, with no need to install software or download updates. The Database is priced according to the number of data downloads needed per year. For more information, call your Account Manager at 1.800.825.8763 or email sales@valusource.com.

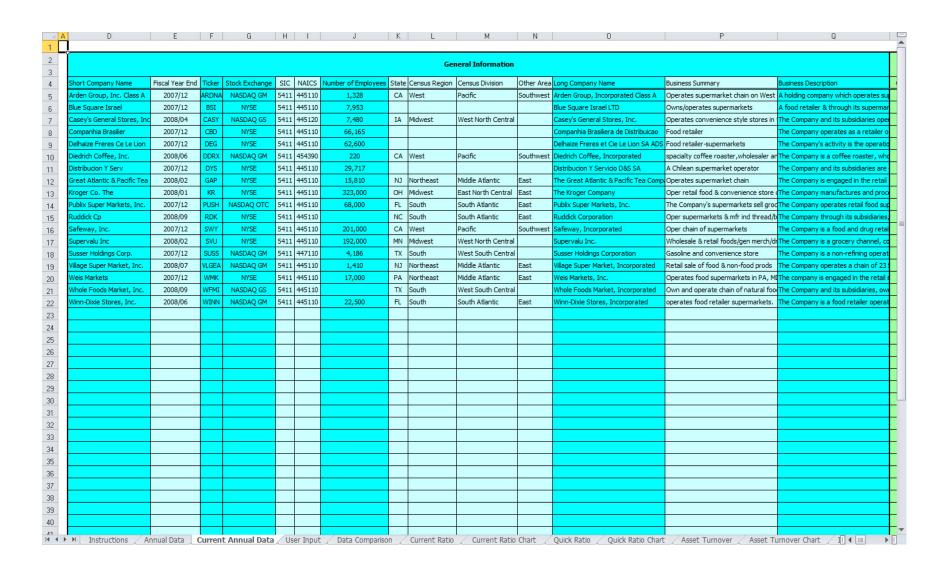
Instructions



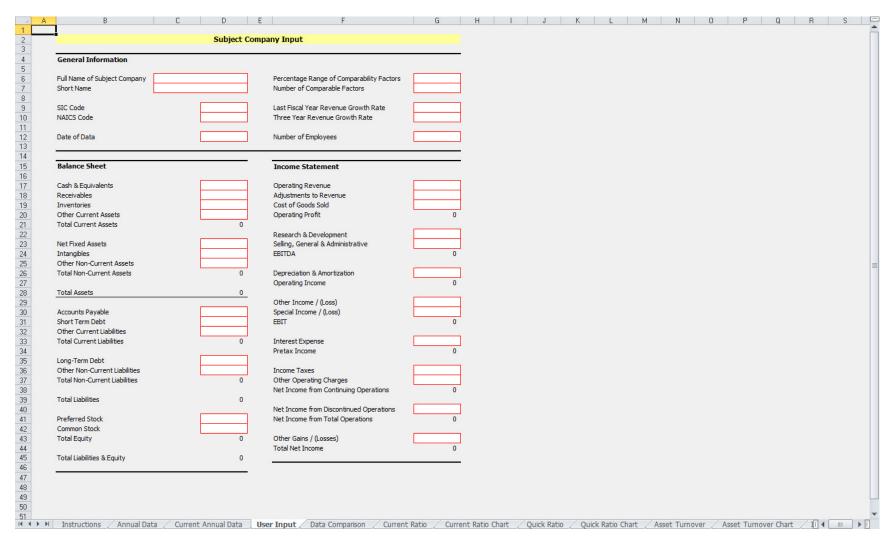
Annual Data



Current Annual Data



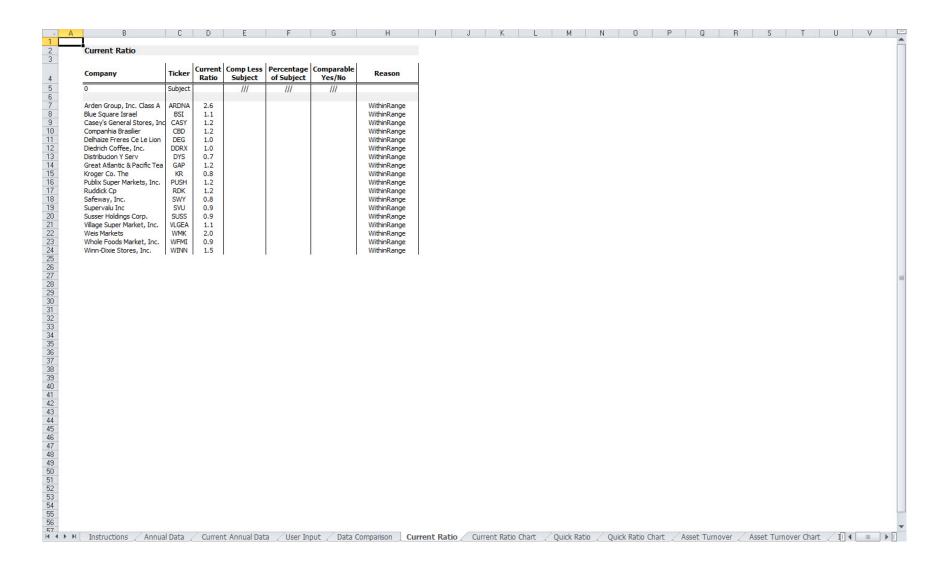
User Input



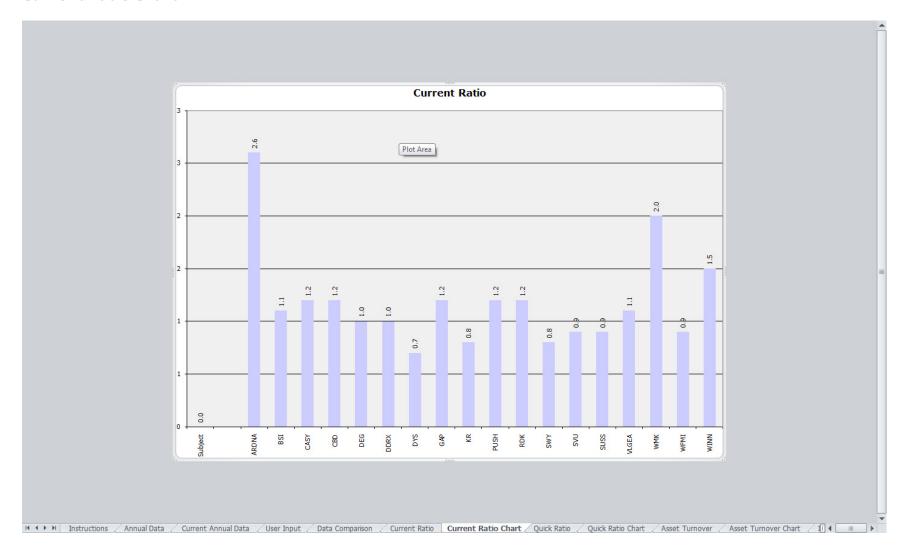
Data Comparison

В	С	D	E	F	G	Н	1	J	K	L	М	N
Data Comparison												
Comparison of to Publicly Traded Com	iparable Companie	s										
Balance Sheet	0 Gr	oup, Inc. Class A	Blue Square Israel	General Stores, Inc	Companhia Brasilier	e Freres Ce Le Lion e	drich Coffee, Inc.	Distribucion Y Serv t	lantic & Pacific Tea	Kroger Co. The	Super Markets, Inc.	Ruddick
	1900/01	2007/12	2007/12	2008/04		2007/12	2008/06	2007/12	2008/02	2008/01	2007/12	2008
Cash & Equivalents	0	58,919,000	14,667,000	154,523,000	232,510,000	363,469,000	670,000	87,269,000	100,733,000	242,000,000	182,867,000	29,759,0
Receivables	0	5,967,000	238,143,000	24,413,000	1,233,466,000	852,085,000	6,089,000	303,280,000	173,203,000	786,000,000	360,260,000	100,135,0
Inventories	0	21,558,000	117,955,000	124,503,000	861,630,000	1,842,899,000	4,652,000	319,085,000	505,012,000	4,855,000,000	1,279,531,000	312,589,0
Other Current Assets	0	26,705,000	78,756,000	9,817,000	485,523,000	149,826,000	1,041,000	116,990,000	105,478,000	1,231,000,000	306,296,000	34,673,0
Total Current Assets	0	113,149,000	449,521,000	313,256,000	2,813,129,000	3,208,279,000	12,452,000	826,624,000	884,426,000	7,114,000,000	2,128,954,000	477,156,0
Net Fixed Assets	0	44,853,000	483,672,000	848,738,000	2,707,013,000	4,940,341,000	7,327,000	1,516,800,000	1,900,803,000	12,498,000,000	3,365,472,000	967,331,0
Intangibles	0	0	65,521,000	48,308,000	378,997,000	4,377,688,000	0	74,890,000	621,632,000	2,144,000,000	0	34,524,0
Other Non-Current Assets	0	8,687,000	101,747,000	8,898,000	1,259,075,000	356,313,000	2,957,000	462,702,000	241,057,000	543,000,000	2,558,731,000	217,396,0
Total Non-Current Assets	0	53,540,000	650,940,000	905,944,000	4,345,085,000	9,674,342,000	10,284,000	2,054,392,000	2,763,492,000	15,185,000,000	5,924,203,000	1,219,251,
Total Assets	0	166,689,000	1,100,461,000	1,219,200,000	7,158,213,000	12,882,621,000	22,736,000	2,881,016,000	3,647,918,000	22,299,000,000	8,053,157,000	1,696,407,0
Accounts Payable	0	20,367,000	369,395,000	163,343,000	1,305,706,000	2,096,699,000	5,169,000	539,855,000	216,703,000	4,050,000,000	974,648,000	236,649,0
Short Term Debt	0	154,000	54,010,000	34,383,000	823,816,000	276,581,000	0	571,470,000	23,219,000	1,592,000,000	0	9,625,0
Other Current Liabilities	0	22,628,000	POST DO 100 POST D	61,373,000	314,962,000	869,608,000	7,148,000	101,630,000	527,415,000	3,047,000,000	834,480,000	164,529,0
Total Current Liabilities	0	42,995,000	423,405,000	259,099,000	2,444,484,000	3,242,888,000	12,317,000	1,212,955,000	767,337,000	8,689,000,000	1,809,128,000	410,803,0
Long-Term Debt	0	1,228,000	311,394,000	181,443,000	954,127,000	2,791,656,000	0	518,484,000	758,886,000	6,529,000,000	0	310,953,0
Other Non-Current Liabilities	0	13,973,000	99,195,000	131,186,000	944,868,000	1,551,131,000		17,253,000	1,703,552,000	2,167,000,000		150,816,0
Total Non-Current Liabilities	0	15,201,000	410,589,000	312,629,000	1,898,995,000	4,342,787,000	677,000	535,737,000	2,462,438,000	8,696,000,000	601,843,000	461,769,0
Total Liabilities	0	58,196,000	833,994,000	571,728,000	4,343,479,000	7,585,676,000	12,994,000	1,748,692,000	3,229,775,000	17,385,000,000	2,410,971,000	872,572,0
Preferred Stock	0	0	0	0	0	0	0	0	0	0	0	
Common Stock	0	108,493,000	266,467,000	647,472,000	2,814,735,000	5,296,946,000	9,742,000	1,132,324,000	418,143,000	4,914,000,000	5,642,186,000	823,835,0
Total Equity	0	108,493,000	266,467,000	647,472,000	2,814,735,000	5,296,946,000	9,742,000	1,132,324,000	418,143,000	4,914,000,000	5,642,186,000	823,835,0
Total Liabilities & Equity	0	175,000	1,100,461,000	1,219,200,000	7,158,214,000	12,882,622,000	22,736,000	2,881,016,000	3,647,918,000	22,299,000,000	8,053,157,000	1,696,407,0
Income Statement	0 Gr	oup, Inc. Class A	Blue Square Israel	General Stores, Inc	Companhia Brasilier	e Freres Ce Le Lion e	drich Coffee, Inc.	Distribucion Y Serv t	dantic & Pacific Tea	Kroger Co. The	Super Markets, Inc.	Ruddid
	1900/01	2007/12	2007/12	2008/04	2007/12	2007/12	2008/06	2007/12	2008/02	2008/01	2007/12	2008
Operating Revenue	0	485,939,000	1,815,484,000	4,827,087,000	8,369,461,000	27,683,199,000	46,340,000	3,835,417,000	6,401,130,000	70,235,000,000	23,016,568,000	3,992,397,0
Adjustments to Revenue	0		0	0	55,921,000	0	0	0	0	0	0	
Cost of Goods Sold	0	291,263,000	1,299,219,000	4,140,807,000	6,022,879,000	19,985,958,000	44,758,000	2,626,198,000	4,244,510,000	53,779,000,000	16,390,341,000	2,669,545,0
Operating Profit Adjustment	NA											
Operating Profit	0	194,676,000	516,265,000	686,280,000	2,290,661,000	7,697,241,000	1,582,000	1,209,219,000	2,156,620,000	16,456,000,000	6,626,227,000	1,322,852,0
Research & Development	0	0	0	0	0	0	0	0	0	0	0	
Selling, General & Administrative	0	142,814,000	406,281,000	474,555,000	1,721,977,000	5,791,550,000	8,439,000	892,336,000	2,009,071,000	12,799,000,000	4,743,456,000	
EBITDA Adjustment EBITDA	NA 0	51,862,000	109,984,000	211,725,000	568,684,000	1,905,691,000	(6,857,000)	316,883,000	147,549,000	3,657,000,000	1,882,771,000	288,190,0
EDITUA	U	31,002,000	109,904,000	211,725,000	300,004,000	1,305,031,000	(0,057,000)	310,003,000	147,549,000	3,637,000,000	1,002,771,000	200,190,0
Depreciation & Amortization	0	6,685,000	34,510,000	67,878,000	309,271,000	694,665,000	1,296,000	126,923,000	186,789,000	1,356,000,000	415,488,000	114,405,0
Operating Income Adjustment	NA 0	45 177 000	75 474 000	143 847 000	250 413 000	1 211 026 000	(8 153 000)	189 960 000	(30.240.000)	2 301 000 000	1 467 283 000	173 785 0

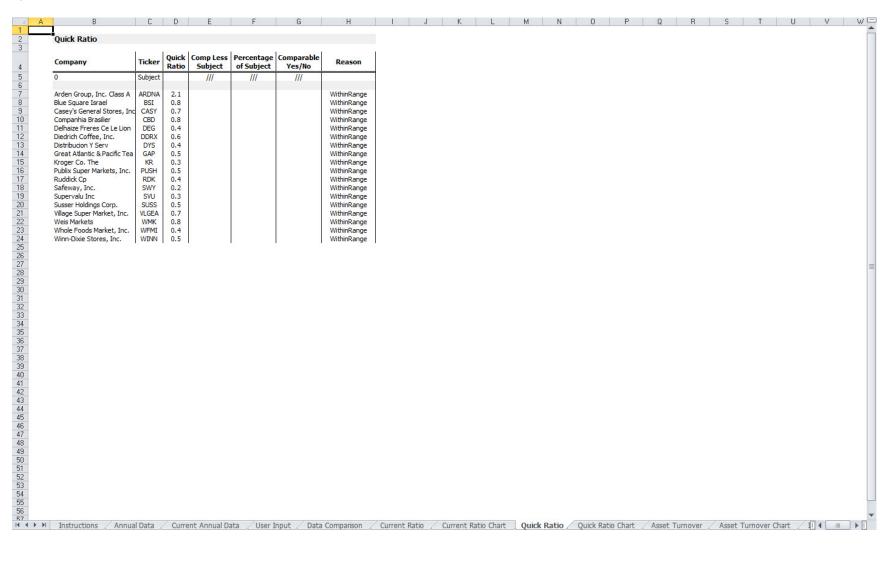
Current Ratio



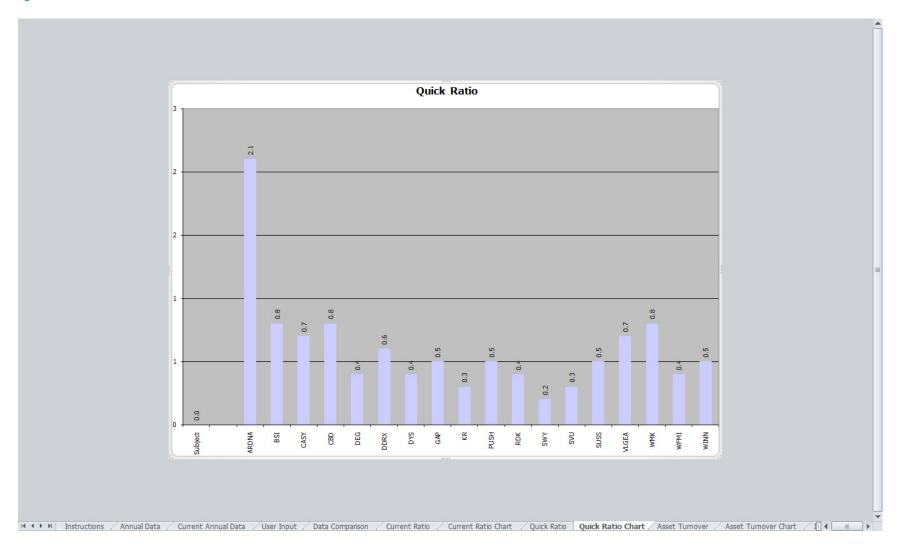
Current Ratio Chart



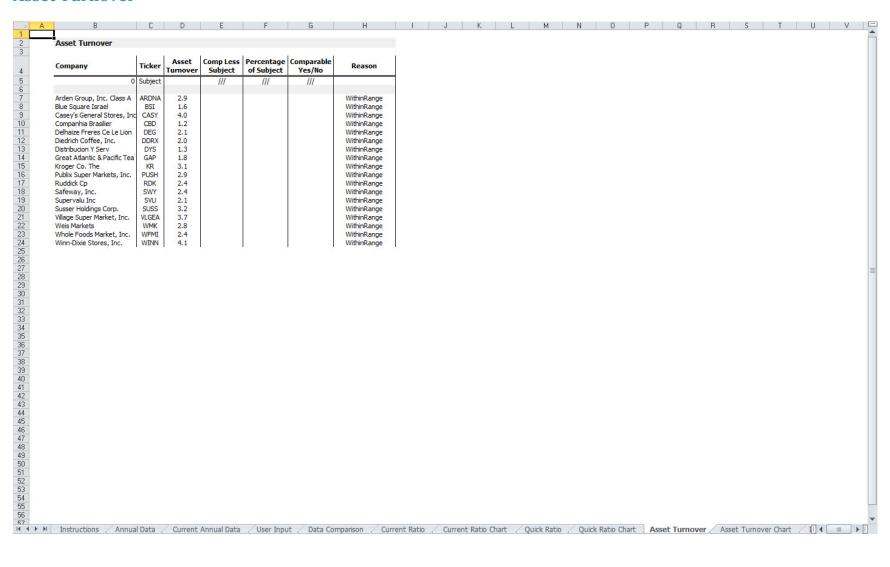
Quick Ratio



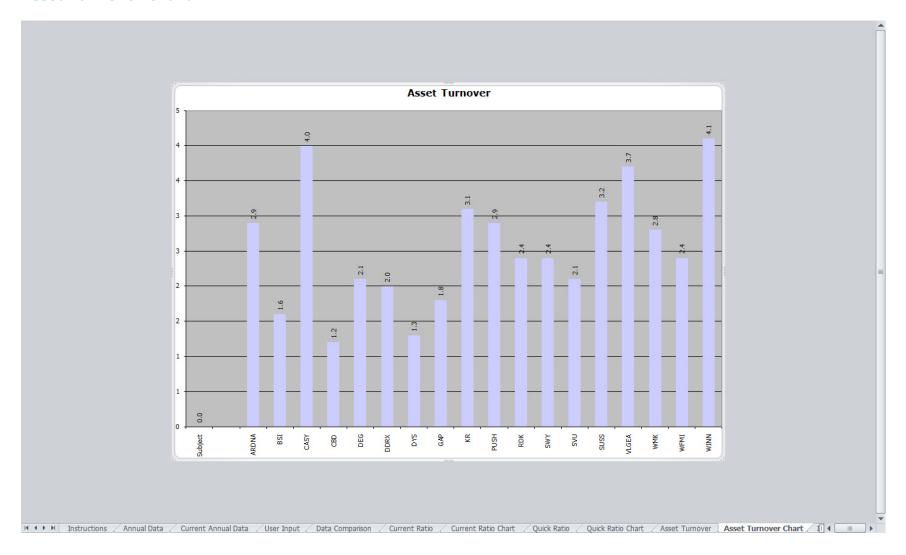
Quick Ratio Chart



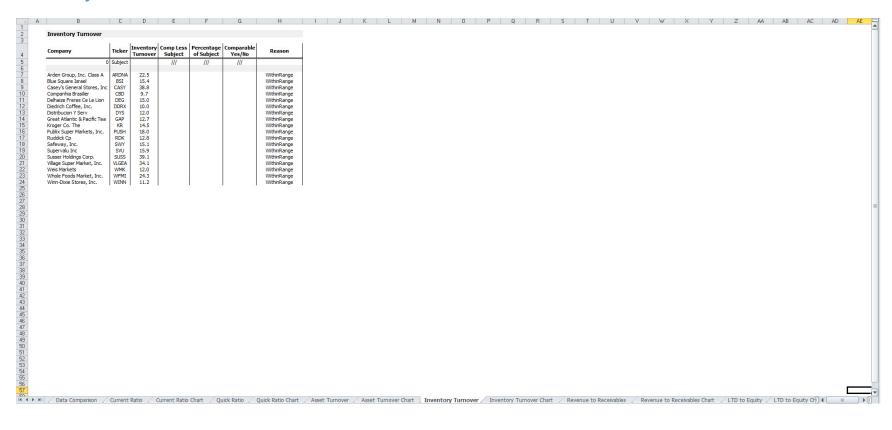
Asset Turnover



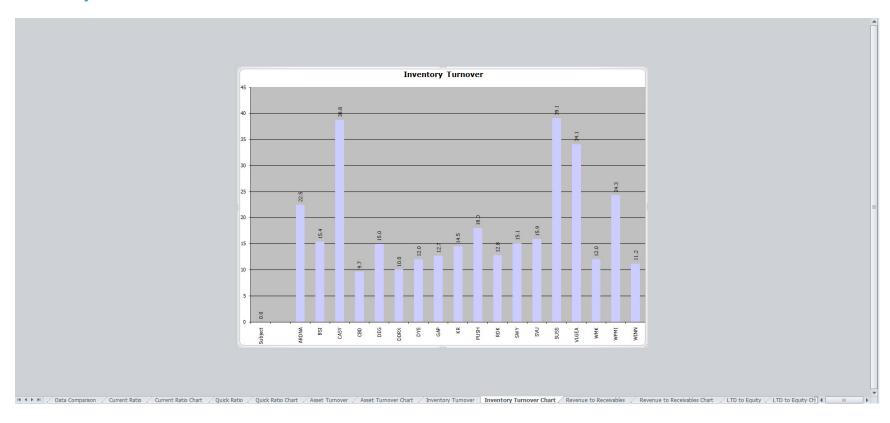
Asset Turnover Chart



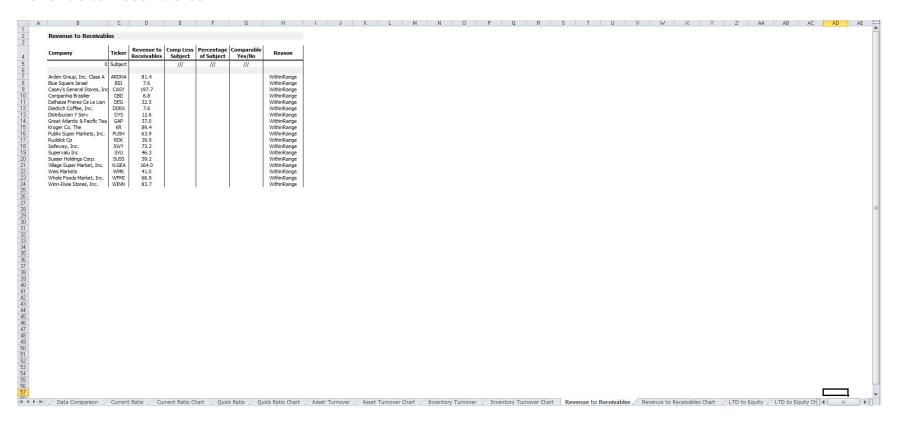
Inventory Turnover



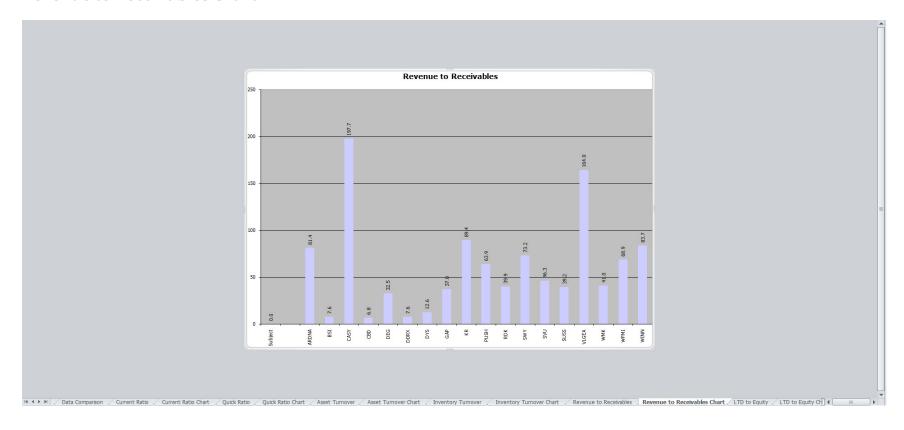
Inventory Turnover Chart



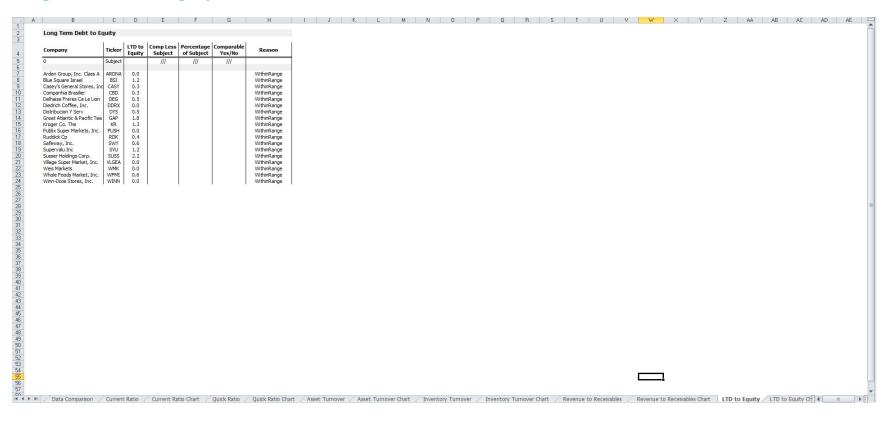
Revenue to Receivables



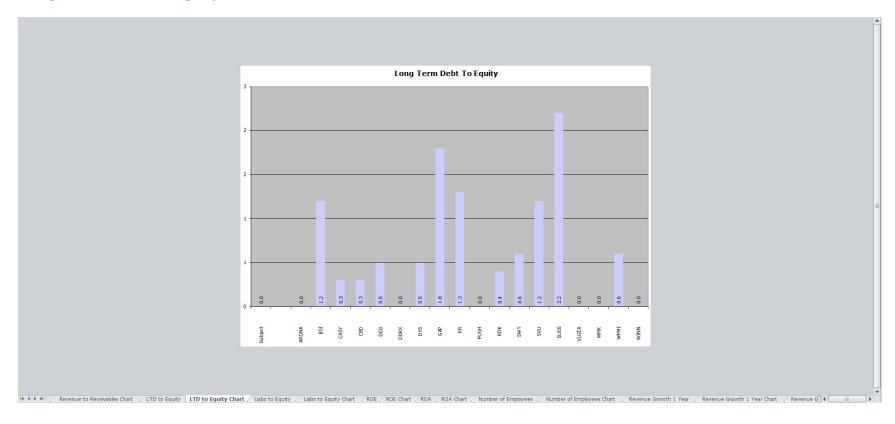
Revenue to Receivables Chart



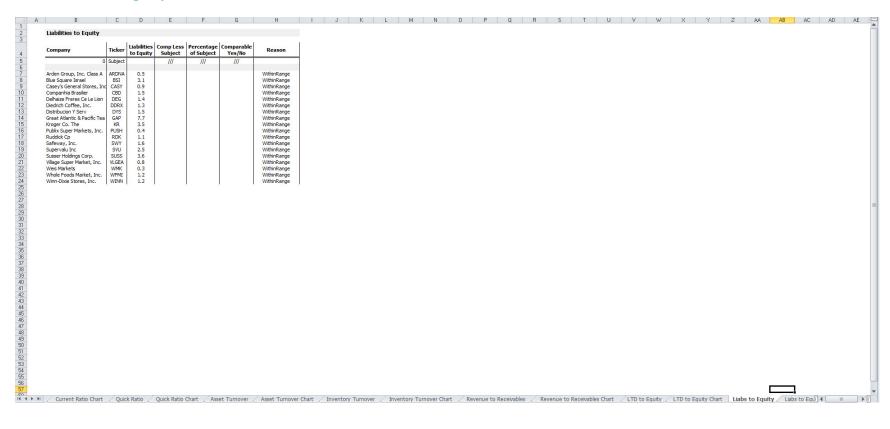
Long Term Debt to Equity



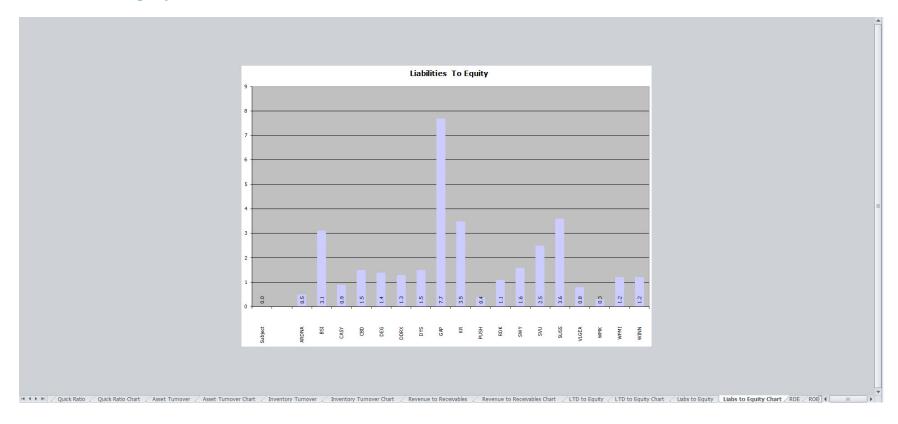
Long Term Debt to Equity Chart



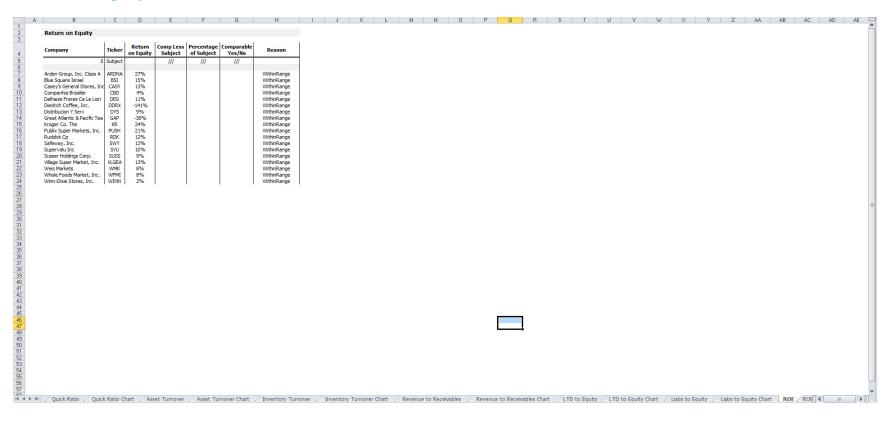
Liabilities to Equity



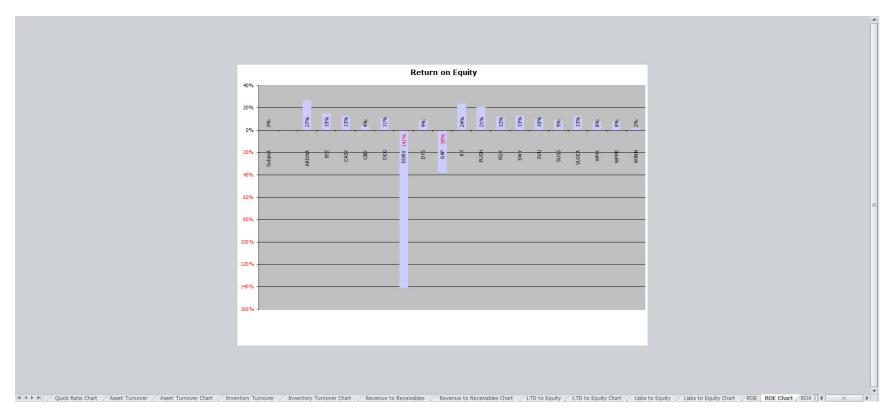
Liabilities to Equity Chart



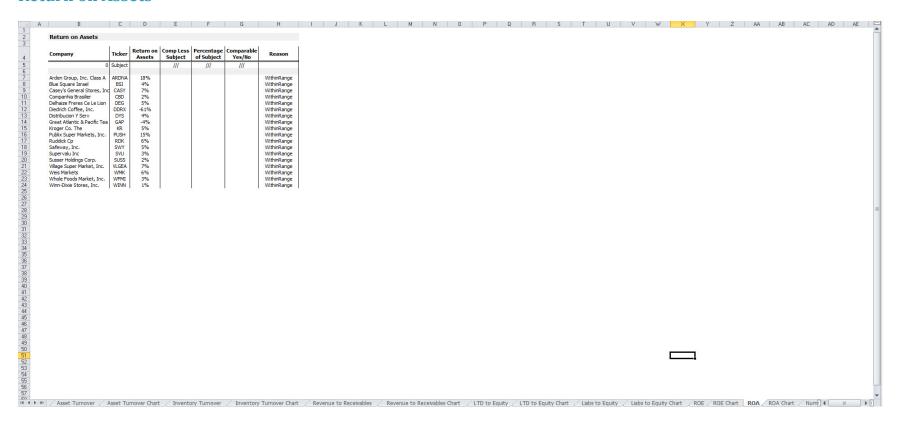
Return on Equity



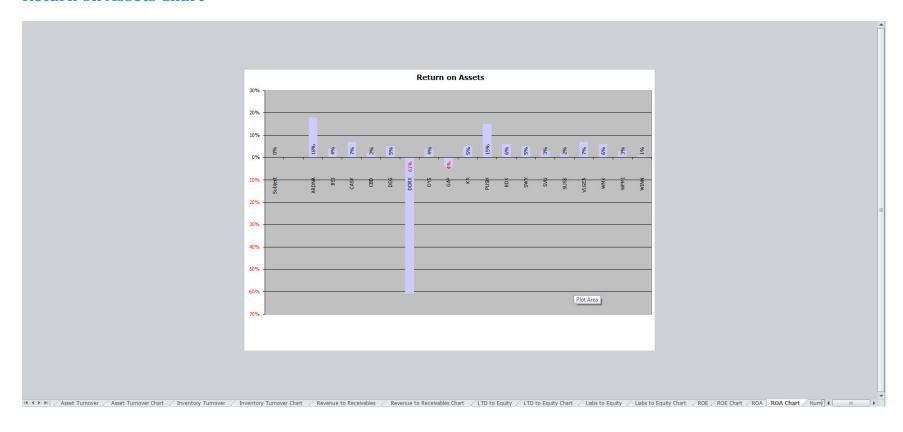
Return on Equity Chart



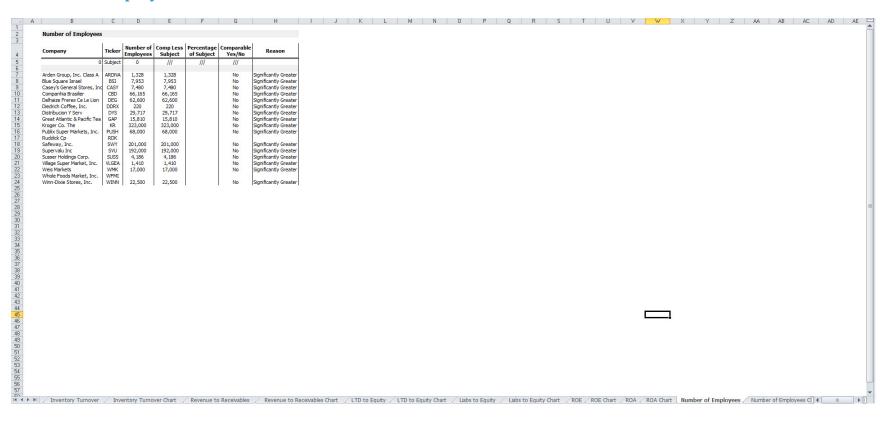
Return on Assets



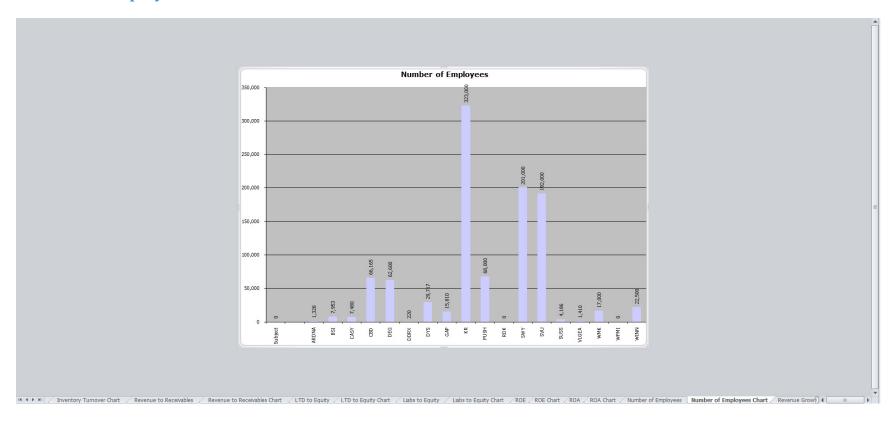
Return on Assets Chart



Number of Employees



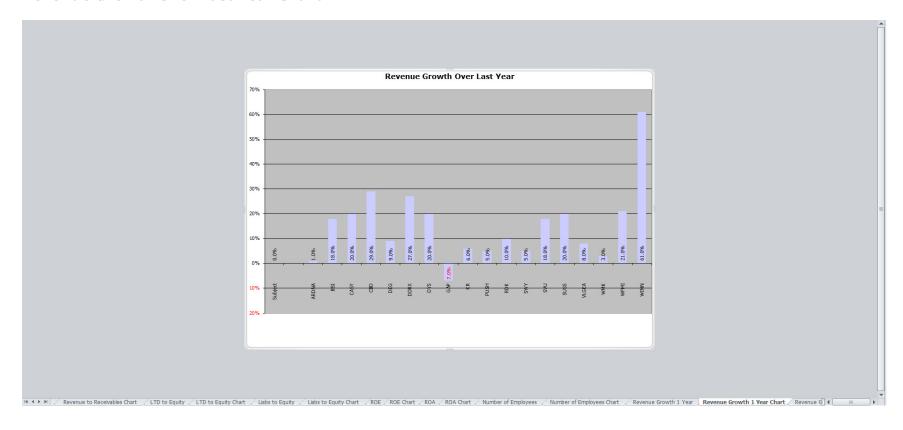
Number of Employees Chart



Last Fiscal Year Revenue Growth



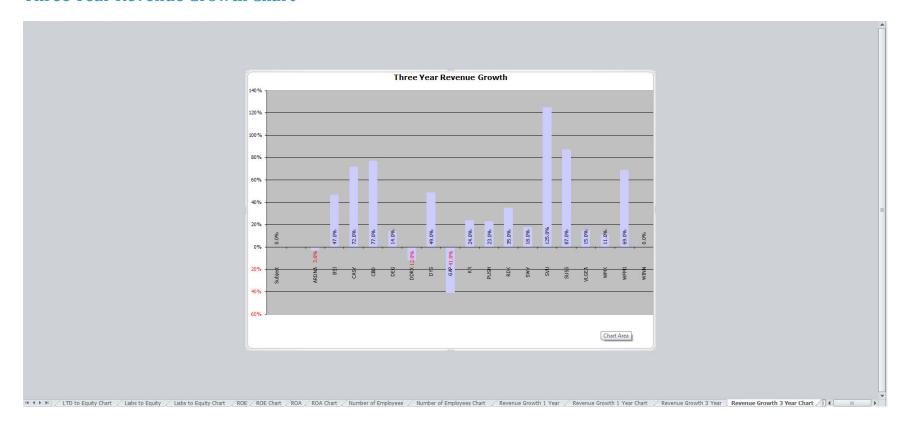
Revenue Growth Over Last Year Chart



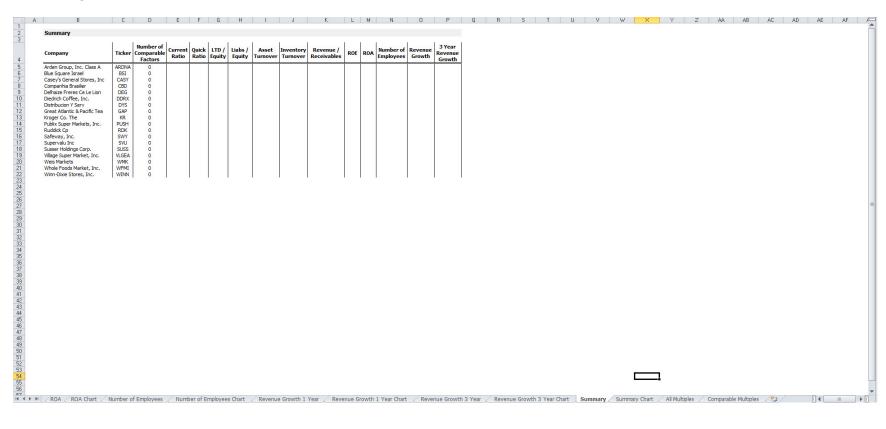
Three Year Revenue Growth



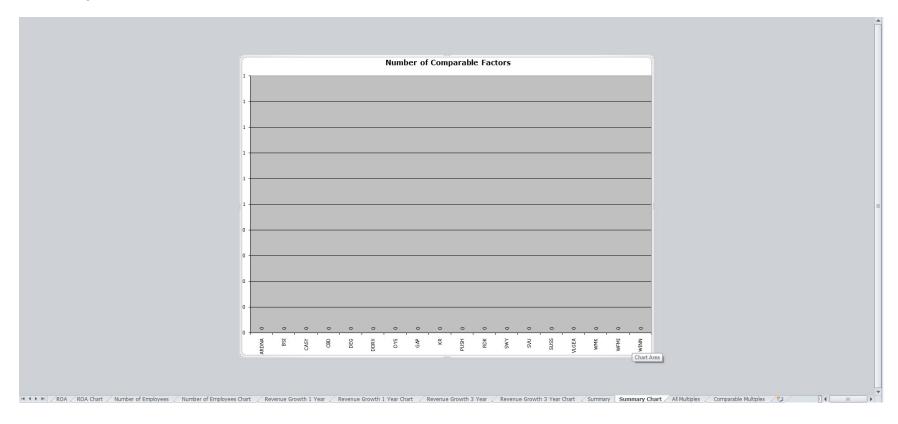
Three Year Revenue Growth Chart



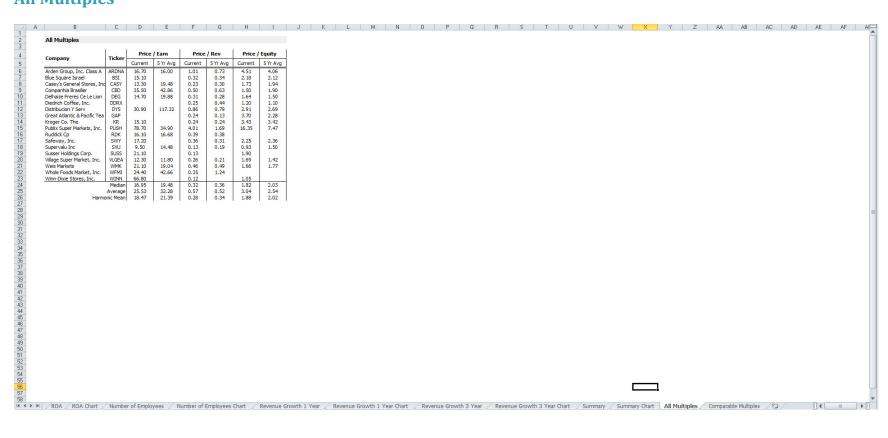
Summary



Summary Chart



All Multiples



Comparable Multiples

